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Results Engineering Wins 2009 Channel Connection Award

Philadelphia, PA — April 1, 2009 — Results Engineering, a leader in providing Document Imaging and Workflow solutions was awarded with 2009 Channel Connection Award at the presented by *Business Solutions* magazine for the use of OCR for AnyDoc®. The award was presented today at the Channel Pavilion at the AIIM International Conference & Exposition.

Business Solutions magazine is published exclusively for top management of companies that make up the distribution channel for information technology (IT) products. The *Business Solutions* Channel Connection Award recognizes a solution providers and integrators for an outstanding content management technology installation that demonstrates integration complexity.

The winning nomination for Columbus, Ohio-based Results Engineering recognized an implementation of AnyDoc software at Cleveland Metropolitan School District. Highlights include Results Engineering's continuing dedication to project goals and requirements, meeting strict time frames, and adhering to compliance regulations.

Cleveland Metropolitan School District now has a fully automated system for processing thousands of incoming school uniform and free and reduced meal program applications with ease. Results Engineering documented the impact of this solution on the processes of the entire district. Visit Results Engineering's website to see the video <http://www.reeng.com/Solutions/AdvanceCapture/tabid/153/Default.aspx>.

"We're honored to help the Cleveland Metropolitan School District and to be recognized for our work," said Greg Boyd, President of Results Engineering. "The future of our nation and our stature in the world is directly tied to the success of our education system. Our success is the result of the district's commitment to innovation at all levels of the organization to solve the problems facing K-12 education. It is a pleasure to engineer solutions to organizations which embrace change. Now anytime the district sees a paper problem they think of ways to apply AnyDoc."

With the Results Engineering implementation Cleveland Metropolitan School District achieved ROI within nine months, saving \$240,000 annually in reduced labor expenses

by eliminating thousands of hours of manual data entry, and eliminating the need to hire approximately 50 temporary employees. Overall, the automated solution at Cleveland Metropolitan School District will help produce a total cost savings of over seven figures, paying for itself 10 times over in its first five years.

It is estimated that through the increased throughput and decreased time to complete each application, Cleveland Metropolitan School District can qualify for more than \$3.6 million in additional reimbursements through the federal meal program.

The Results Engineering team completed training Cleveland Metropolitan School District employees for the system in one day. And, within a strict three-month time frame, the Results Engineering team completed the initial uniform and meal program application processing.

In addition, Cleveland Metropolitan School District has been recognized as the winner of the 2009 Carl E. Nelson AIIM Best Practices Award, presented by AIIM, the Association for Enterprise Content Management. This award recognizes excellence in the Enterprise Content Management field. The term "Best Practices" denotes a standard of excellence that has been achieved within an organization and refers to a process or implementation that can be quantified, adapted, and repeated.

About Results Engineering

Results Engineering, headquartered in Columbus, Ohio is an industry leader in providing Document Imaging and Workflow solutions featuring advanced document capture for automated document classification and indexing. Their focus is improving processes through workflow technology and the elimination of manual data entry. They've been engaged in the planning, design, and implementation of best of breed Electronic Document Management solutions since 1993 with specific solutions for Courts, Procure to Pay, K-12 and Wireless Bill auditing. For more information on Results Engineering please visit www.ReEng.com.



Ken Congdon-Editor in Chief,
Business Solutions Magazine and Greg Boyd-President, Results Engineering

